

User Manual – BTP Certificate of Origin USMCA

JULY 2025



Purpose: This manual guides suppliers through the process of submitting a Certificate of Origin (USMCA) using the BTP platform.

Audience: Suppliers located in Mexico, USA or Canada who are required to submit a Certificate of Origin under the USMCA Free Trade Agreement.

Benefits: Ensures improved data accuracy, streamlined submission processes, and enhanced traceability for suppliers involved in USMCA cross-border trade.

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Legal and Commercial Background

- What is a Certificate of Origin USMCA
 - It is a statement issued by a supplier confirming that the goods delivered meet the origin criteria under the USMCA Free Trade Agreement for a defined period of time.
- Why is it required?
 - Enables customers (exporters/manufacturers) to determine and declare the preferential origin of goods.
 - o Ensures compliance with legal obligations.
 - Allows HELLA to execute internal Preferential Origin Determination processes.
- Relevant Regulations:
 - United States-Mexico-Canada Agreement (USMCA)

Accessing the BTP

Suppliers will receive an official email from FORVIA HELLA with the subject line related to "HAM USMCA Request /" for Hella Automotive Mexico and "HEC USMCA Request /" for Hella Electronics Corporation.

The email includes:



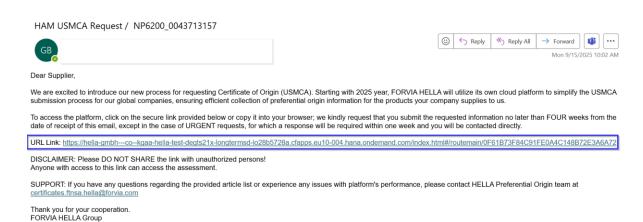
- A brief introduction to the new cloud-based platform
- A secure access link to the BTP platform
- A submission deadline (typically 4 weeks, or 1 week for urgent cases)
- Contact information for support

⚠ IMPORTANT: Do not share this link with unauthorized persons. Anyone with access to the link can view and complete the declaration.

No username or password is needed.

Simply click the link or copy it into your browser, the platform will open directly in your browser window.

Example:



Navigating the BTP Interface

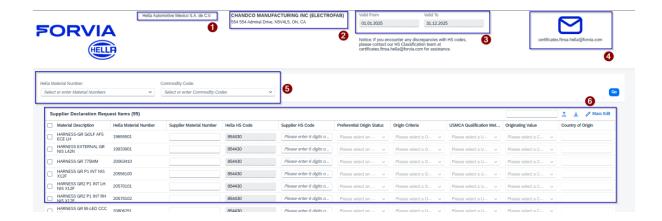
Once you open the platform using the secure link received by email, you will see the main interface for submitting your Certificate of Origin USMCA.

What You'll See:

- 1. Requesting HELLA Entity: Hella Automotive Mexico S.A. de C.V. or Hella Electronics Corporation
- **2. Supplier information**: This section shows the HELLA supplier for whom the declaration is being completed



- **3. Validity Period**: Fixed for one calendar year, example: 01.01.2025 to 31.12.2025 (cannot be changed).
- **4. Filtering Area**: Use this section to filter the materials displayed in the table by Hella Material Number and Commodity Code
- Data Entry Area (Material Table): This is where you complete the required information for each material.
- 6. Email Icon: Press the button to create an email draft to request support to Hella



Filling Out the Certificate of Origin USMCA.

In the main table of the BTP platform, you are required to provide specific information for each material listed. Below is a description of each column and how to complete it:

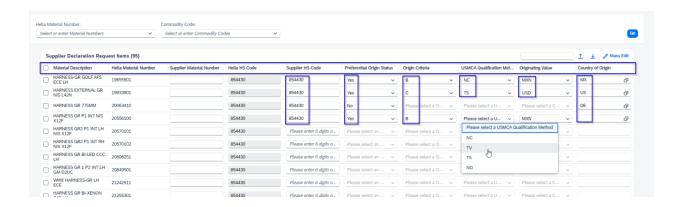
Column	Description	What You Need to Do
Material Description	Product name or description	Review only (read-only field)
Hella Material Number	Internal HELLA reference code	Review only (read-only field)
Supplier Material Number	Your internal reference code	Optional – fill in if applicable
Hella HS Code	Harmonized System (HS) code (6 digits, HELLA value)	Review only (read-only field)
Supplier HS Code	Supplier's HS code	Mandatory field – enter the correct 6-digit HS code (numbers only). Supplier HS Code must match Hella HS Code. If the codes do not match, please contact the HELLA HS Classification team at certificates.ftnsa.hella@forvia.com
Preferential Origin Status	Indicates if the product qualifies for USMCA origin	Select from dropdown: • Yes – product meets origin rules • No – product does not meet origin rules • Material Unrecognized/Undelivered – if not supplied or unknown the material number

Origin Criteria	USMCA Origin Criteria	Select: B or C
USMCA Qualification Method	USMCA Qualification Method	Select: NC (Net Cost) / TV (Transaction Value) / TS (Tariff Shift) / NO (Only when Origin Criteria was selected as C)
Originating Value	Originating Value (Currency)	Select: MXN / CAD / USD depending on the currency you use for your evaluations.
Country of Origin	Country where the product originates	Select from the list the relevant ISO code (e.g., MX for Mexico, US for United States)

Options for Completing the Certificate of Origin USMCA.

The BTP platform offers **three** flexible methods for completing the Certificate of Origin USMCA, depending on your preference and the number of materials you need to update:

 Material-by-Material: You can complete the declaration directly in the platform, one material at a time. Fill in the required fields (Supplier part number, Supplier HS Code, Preferential Origin Status, Origin Criteria, USMCA Qualification Method, Originating Value, Country of Origin) by selecting from the list.



2. Mass Maintenance (Bulk Update in Platform)

If several materials share the same values (e.g., same Preferential Origin Status, Supplier HS code and Country of Origin):

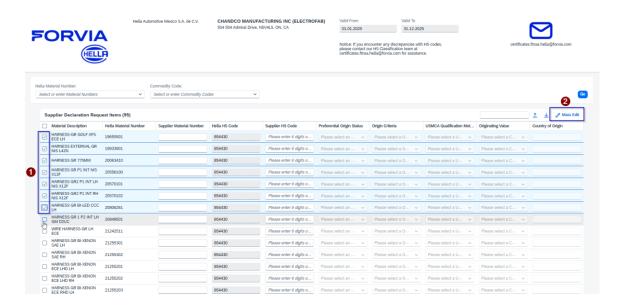
- Select multiple rows.
- Apply the same data to all selected materials at once.
- This is useful for saving time and ensuring consistency.

Steps to Use Mass Edit:

1. Select the Materials

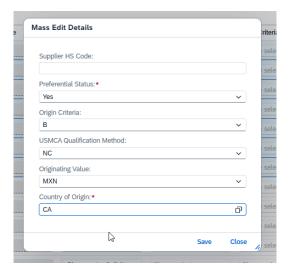
In the main table, check the boxes next to the materials you want to update.

2. Click on "Mass Edit"

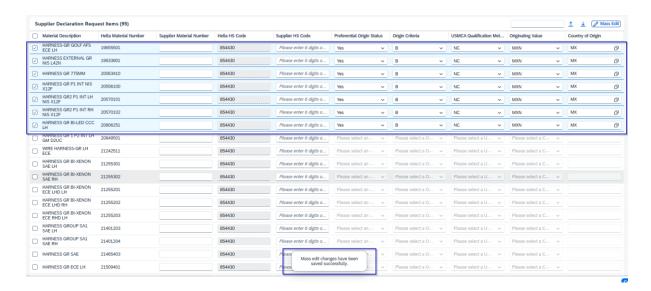


This opens the **Mass Edit Details window**. In the pop-up window, you can enter and select values that will apply to all selected materials:

- Supplier HS Code: Enter the 6-digit HS code (e.g., 851290)
- Preferential Origin Status: Select from dropdown (e.g., Yes or No)
- Origin Criteria: Select from dropdown B or C
- USMCA Qualification Method: Select: NC / TV / TS / NO
- Originating Value: Select: MXN / CAD / USD
- Country of Origin.



- Save the Changes
- Review the Table
- Make sure the data has been correctly updated for each item before proceeding.



3. Completing the Declaration via Excel File

If you prefer to work offline or need to update a large number of materials, the BTP platform allows you to complete the declaration using an Excel file.

Select the Materials:

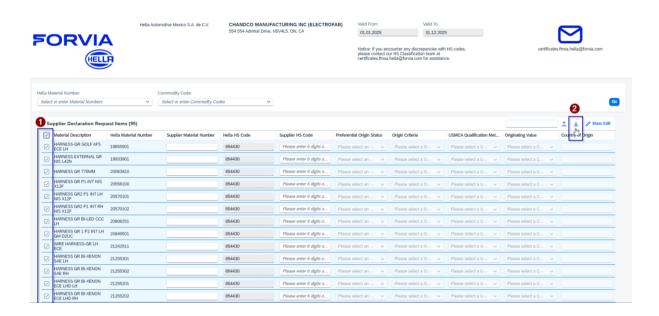
Check the boxes next to the items you want to include in the Excel file. You can also use the checkbox at the top of the column to select all materials at once.

Note: If no materials are selected, the system will automatically export all materials from the list into the Excel file.

Download Excel file:

After selecting the materials, click the Download icon located in the top-right corner of the table.

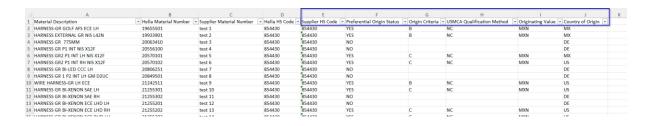
This will export the selected materials into an Excel file, including all necessary columns for completion.



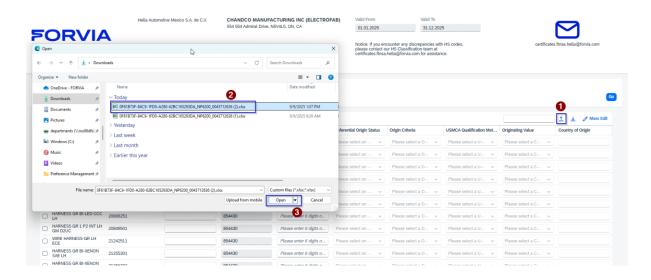
Column	Description	What to Enter
Material Description	Product name/description	Read-only – do not modify
Hella Material Number	HELLA internal reference	Read-only – do not modify
Supplier Material Number	Your internal reference	Optional
Hella HS Code	HS code (6 digits, HELLA value)	Read-only – do not modify
Supplier HS Code	Supplier's HS code	Mandatory – enter the correct 6-digit HS code (numbers only). Must match Hella HS Code. If not, contact <u>certificates.ftnsa.hella@forvia.co</u> <u>m</u>

Preferential Origin Status	Origin compliance	 Yes – product meets origin rules No – product does not meet origin rules O or X – Material not recognized/ not delivered
Origin Criteria	USMCA origin criteria	Enter: B or C
USMCA Qualification Method	USMCA qualification method	Enter: NC (Net Cost), TV (Transaction Value), TS (Tariff Shift), or NO (Only when Origin Criteria was selected as C)
Originating Value	Originating Value (Currency)	Enter: MXN, CAD, or USD depending on the currency you use for your evaluations.
Country of Origin	ISO 2-digit country code	Mandatory ISO country codes – e.g., MX for Mexico, US for United States, PR for Puerto Rico, CA for Canada.

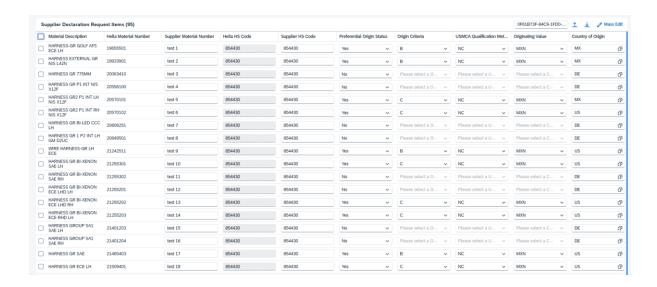
Fill in the Excel File:



Save the file and upload it back into the platform.



Make sure the data is correctly updated into the platform



Excel Validation Rule

When uploading the Excel file to the BTP platform, if there are any validation issues, a **pop-up window** will appear listing the specific errors found in the file.



Examples of validation errors:

- Row 2: Country of origin does not match the declared preference. (e.g., Country of Origin CN and Preferential Origin Status "Yes". For USMCA, only MX, US, PR or CA are accepted as country of origin when declaring Preferential Origin Status "Yes".)
- **Row 3:** "Preferential Origin Status" contains an invalid value (e.g., "r"). Only YES, NO, Y, N (case-insensitive) are accepted.
- Row 4: Supplier HS Code does not match Hella HS Code. Please correct the code or contact the HELLA HS Classification team at certificates.ftnsa.hella@forvia.com
- Row 5: Supplier HS Code must be exactly 6 digits (numbers only).

The system will not allow the file to be imported until these errors are corrected.

Validation and Submission

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- Once you have completed the required data for your materials, follow these steps to submit the Certificate of Origin USMCA:
- Step 1: Select the Materials: In the material table, check the boxes next to the items for which you want to create and submit a declaration.
- Step 2: Click "Continue": After selecting the materials, click the Continue button located at the bottom right of the screen.

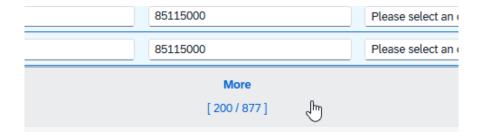


Important Note: When using the "Select All" option in the materials table, the platform will only select the materials currently loaded in the interface.

For example, if there are 877 materials in total but only 200 are visible, a warning message will appear:



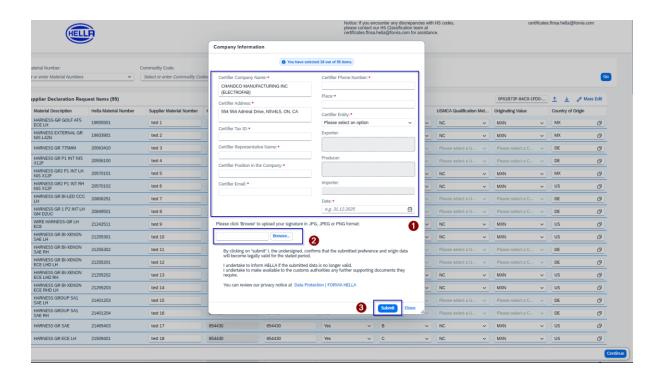
To ensure all materials are selected, scroll down and click the "More" button until all items are displayed, then use "Select All"



♦ Step 3: Fill in Certifier Information

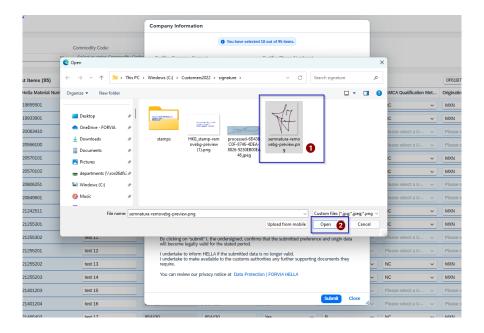
A new window titled "Company Information" will open. You must complete the following fields:

Field	Description
Certifier Company Name	Prefilled – Confirm the legal name of your company
Certifier Address	Prefilled – Confirm the legal address of your company
Certifier Tax ID	Enter your company Tax ID / VAT code
Certifier Representative Name	Enter your full name
Certifier Position in the Company	Enter your job title or role
Certifier Email	Enter your email address
Certifier Phone Number	Enter your phone number
Place	Enter the location where the declaration is completed
Certifier Entity	Select your company's role from the dropdown: Importer, Exporter, or Producer
Date	Enter the current date
Signature	Upload your signature in JPG, JPEG, or PNG format



♦ Company Information: Signature

Click on "Browse" to insert an image signature; only formats jpg, jpeg, png are valid.



♦ Company Information: Submission & Data Privacy Policy

By clicking **Submit**, you confirm that: The submitted preference and origin data will become legally valid for the stated period.

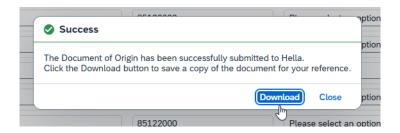
You also agree to:

- Inform HELLA if any submitted data becomes invalid.
- Provide supporting documentation to customs authorities if requested.

♦ Step 4: Submit

Click **Submit** to finalize and send your declaration. After you have successfully submitted the Certificate of Origin USMCA, the platform will confirm that your data has been sent to HELLA.

A "Download" button will appear on the screen. Click this button to save a copy of the submitted declaration in PDF format. This document serves as your official record and can be stored for internal or audit purposes.



FAQs

◊ 1. What should I do if I entered incorrect data?

If you haven't submitted the Certificate of Origin yet, simply correct the data directly in the platform or re-upload the Excel file.

If the declaration has already been submitted, please contact the HELLA team at:

2. Can I submit the declaration for only part of the materials?

Yes. You can select only the materials for which you are ready to submit the declaration. The rest can be completed and submitted later.



3. What happens if I select "Yes" for Preferential Origin Status?

You are providing a positive preferential origin under the United States-Mexico-Canada Free Trade Agreement (USMCA).

♦ 4. Can I work offline?

Yes. You can download the material list as an Excel file, complete it offline, and upload it back into the platform.

5. How do I know if my declaration was submitted successfully?

After submission, a confirmation message will appear.

⋄ 6. Can I download a copy of the submitted declaration?

Yes. After submitting, click the Download button to save the declaration as a PDF for your records.

◊ 7. What if I don't recognize a material or no longer supply it?

In the Preferential Origin Status field, select:

"Material Unrecognized/Undelivered"

◊ 8. What if I need help or encounter technical issues?

Please contact the HELLA Preferential Origin team at:

certificates.ftnsa.hella@forvia.com

9. Can I revoke a submitted declaration?

No, the platform does not allow direct revocation by the supplier.

To revoke or correct a submitted declaration, you must contact the HELLA team directly

10. What happens if I complete or upload data but don't submit the declaration?

If you enter data manually or upload an Excel file but do not submit the declaration, the information will not be saved permanently.

⚠ If you refresh the page, close the browser, or return later, all unsaved data will be lost.

To avoid losing your work:

- Always complete and submit the declaration in the same session.
- If you need more time, consider working in Excel and uploading the file only when ready to submit.