Hella – GPS Training Manual

RFQ SUPPLIER GUIDE

Perform RFQ by Supplier

Step 1: Supplier submits answer to Hella

Access link from the email invitation received from Hella

- As supplier invited by Hella to participate to the RFQ process, you will receive the below notification email.
- As per the email content, you will be notified about:
- → Hella invitation to participate to the RFQ process mentioned in the email body.
- → You have two option links, depending on your whish:
- 1. Click on the link to not participate, log into Ariba and decline participation
- 2. You can click the link to access the event, log into Ariba and submit the RFQ

HELLA - TE	EST
HELLA - TEST ha GE_23.05. The ev PM, Pacific Daylig	is invited you to participate in the following event: Test vent is set to begin on Wednesday, July 6, 2022 at 11:23 ht Time.
Use the following flaviaalexandra.ar	username to log in to HELLA - TEST events: gl2022test- naut@hella.com.
Click Here to acce	ess this event.
When you click th then have the opt existing Ariba Cor	is link, log in with your username and password. You will ion to register your buyer-specific user ID with a new or mmerce Cloud account and participate in your event.
If you do not want the Ariba Comme Cloud account us not want to respon	to respond to this event, <u>Click Here</u> . You must register on ree Cloud or log in using your existing Ariba Commerce ername and password before you can indicate that you do nd to this event.
If you have forgot Click Here.	ten your username or password and are unable to log in,

Once you have been invited by the Project Owner to participate in the RFQ process on the Sourcing Project and you received the invitation via email, the fallowing steps must be followed to complete the quotation:

Step 2: Open RFP Event in your Supplier record

Events				
Title	ID	End Time 🕴	Event Type	Participated
▼ Status: Open (1)				
Test GE_23.05	Doc1018686255	7/7/2023 9:23 AM	RFP	No

Review and respond to the prerequisite, as a mandatory step. Prerequisite questions must be answered before you can view event content or participate in the event. If you decline the terms of the prerequisites, you cannot view the event content or participate in this event.

Once you clicked on the link to participate to the event, logged into Ariba, following view will be displayed: • Click on Review Prerequisites

Event Messages Download Tutorials Response Team	Review and respond to the prerequisites. Prerequisite questions must be answered before you can view event content or participate in the event. Some prerequisites may require the owner of the event to accept your responses before you can continue with the event. If you decline the terms of the prerequisites, you cannot view the event content or participate in this event.	o review and	
▼ Checklist	Download Content Review Prerequisites Decline to Respond Print Event Information		
1. Review Event Details	All Content		*
2. Review and Accept	Name †		
Prerequisites	▼ 1 Introduction		ì
3. Submit Response	1.1 Dear Supplier,		
▼ Event Contents	enclosed please find the RFQ from HELLA for your review and response. Please be aware that every RFQ has a date of validity which has to be kept. Quotation related to this request will be accepted only. If they are entered into the SAP ARIBA Platform of HELLA Every entered information will be taken into consideration for awarding and nomination.		
All Content	We look forward to continue our successful cooperation. In any case of questions or misunderstandings please be so kind to contact the SAP ARIBA support or contact the HELLA Purchaser mentioned as contact partner in this document.		
1 Introduction	Best Regards		1

Step 3: NDA Acceptance

Important! Before accessing the event details, you must acknowledge the Hella NDA and you must declare through yes/no if you agree with it.

- If you agree with the Hella NDA, mark "Yes" and press "Ok". As a result, the content of the RFQ will be displayed so you can input and submit your answer.
- If you do not agree, mark "No". As a result, the content of the RFQ will not be displayed, so you will not be able to quote.

2. Review and Accept Prerequisites	Prerequisites	m <i>*</i>
3. Submit Response	Name 1	
	1 Introduction	
	▼ 2 NDA	
	2.1 Do you accept NDA ?	
	Within the scope of this project at HELLA, the Committed Party will be working, inter alia, at the business premises of Hella and, in so doing, will acquire knowledge of HELLA's confidential processes and information. The Committed Party therefore gives the following undertaking to HELLA:	
	 Confidentiality: The Committed Party shall treat all information, documents, drawings, tools, samples, procedures, knowledge, experience or resulting realizations - hereinafter referred to as "INFORMATION" - received or made known in any other way from HELLA and/or its affiliated companies within the scope of the project described above, in writing or verbally or in any other way, as strictly confidential and shall not make it accessible to third parties in any way whatsoever The Committed Party shall take all measures to ensure such confidentially. 	
	 The Committed Party shall ensure that his employees, insofar as they receive or may receive knowledge of the INFORMATION, are obliged or will be obliged to maintain secrecy in accordance with this declaration of obligation. The Committed Party shall not analyze or disassemble samples received from HELLA (in particular by reverse engineering). The Committed Party shall not analyze or disassemble samples received from HELLA (in particular by reverse engineering). 	-
	Let the addead Udifiketional Committee's and not apply of statistic on onget apply to stort introduction in respect of which are committee's raily is able to prove -that the INFORMATION was already publicly known when this declaration of committeent was made or was made publicly known at a later date which us breaching the present commitment, -that the INFORMATION was already known to the Committee Party before this declaration of commitment was made or became known to the Committee Party at a later date which us breaching the present commitment, -that HELL has given its written consent to the disclosure of the INFORMATION, that it was developed by the Committee Party and the UNE of the INFORMATION was already known to the Committee Party before this declaration of commitment was made or became known to the Committee Party at a later date which us breaching the present commitment, -that HELL has given its written consent to the disclosure of the INFORMATION, that it was developed by the Committee Party and the UNE of the INFORMATION was already known to the disclosure of the INFORMATION, that it was developed by the Committee Party and the UNE of the INFORMATION was already the UNE of the UNE of the UNE of the INFORMATION.	* Yes ∨
	independently of the INPORMATION, that the INPORMATION has to be disclosed pursuant to binding administrative or junicial actions or purplicit to mandatory regulations, provided that HELLA has been informed about the duy of disclosure in good time and in writing. I.5 The Committed Party shall return any INPORMATION received from HELLA in writing, on other data carriers, as drawings or as models at any time upon request without retaining copies, and shall delete any existing files in which INPORMATION is stored. This obligation does not apply to routinely made backup copies of electronic data traffic or to INPORMATION and copies thereof which the Committed Party must keep in accordance with applicable law.	Yes
	2. Rights and licenses: The disclosure of INFORMATION does not include the right for the Committed Party to register inventions contained therein as industrial property rights. The disclosure does not entitle the Committed Party to use the INFORMATION beyond the purpose of the project described in the preamble.	Unspecified
	 General: Subscription of this obligation be or become invalid, this shall not affect the validity of the remaining provisions. HELLA undertakes, in common agreement with the Committed Party, to replace the invalid provision with a valid provision that comes as close as possible to the economic purpose of the invalid provision. This declaration shall be governed exclusively by and construed in accordance with the laws applicable at the registered office of HELLA. The place of jurisdiction shall be the 	

• The NDA answer must be submitted:



Step 4: Lots/Line items confirmation

Once prerequisites and NDA have been accepted, below view will be displayed and you must select and click on Confirm Selected Lots to access the PNs in scope for RFQ.

• Select & confirm the lots in which you will participate by using the Confirm Selected Lots/Line Items.

Select Lots	Doc1021517478 - Event_Test for GL (2nd)_25.05	Cancel
▼ Checklist	Choose the lots in which you will participate. You can cancel your intention to participate in a lot until you submit a response for that lot: once you submit a response you cannot withdraw it.	
1. Review Event Details	Select Los/Line Bens Select Using Excel	
2. Review and Accept Prerequisites	Lots Available for Bidding	Π
3. Select Lots/Line Items	V Name	
4. Submit Response	4.1 IC TSSOP IC TSSOP	
	Confirm Selected Loto/Line Items	
		Cancel

Step 5: Submit Response

You will be redirected to 4. Submit Response section and the mandatory fields marked with * must be completed.

▼ Checklist	All Content	m 2
1. Review Event Details	Name 1	
2. Review and Accept	4 Project Information	
relequisies	4.1 Drawing Reference	10000112334
3. Select Lots/Line Items	4.2. Reference for Change Management	
4. Submit Response	4.3 Supplier Location	* Berlin
	4.4 Supplier Logistic Data sheet 🅼 Supplier Logistic Data Sheet_Template.atax 🗠	
▼ Event Contents	4.5 Feasibility Study 📴 Feasibility Study Template.xlsx 🗸	
All Content	4.6 Hella Requirement	Attach a file
1 Introduction	4.7 Payment term	90 days net
The second s	4.8 Program	Porche
2 NDA	4.9 Planned PPAP Date	Mon, 1 Aug. 2022
4 Project Information	4.10 First Part Sample Due	Thu, 1 Sep. 2022
S Pricing	4.11 Votes :	Notes: 1 Test 2 3

- For all mandatory fields you must input a value, if somehow some of the mandatory fields do not apply to your quote, input value "0". It is important that all mandatory fields to be filled in, so that the system calculates the value for those fields containing a calculation formula.
- o If the above recommendation is not followed, the system will signal a message error.
- If any clarification is needed regarding any of the required fields/data to be provided, contact the Hella contact person specified in the RFQ event content.
- Assess cost breakdown templated by clicking on sitem to access your Excel template

♥ Checklist	All Content	
1. Review Event Details	Name 1	
2. Review and Accept	Annual Volume Year 10:	0.each
Freiedmantes	Total Annual Volume:	346,940
3. Select Lots/Line Items	Average Annual Volume:	57,823,3333
4. Submit Response	Production Material - Raw Material (Value Added):	° 🖛
▼ Event Contents	Purchased part & services - components, material processing and outsourcing:	5
All Content		
1 Introduction	Manufacturing Cost Calculation (Value Added):	a,

• Fill in one row in *Production Material - Raw Material* chapter manually in Ariba

Ariba Sourcing			👯 Company Settings 🛩 Diana Avram Help 🗸
< Go back to HELLA - TEST Dashboard			Desktop File Sync
Cost breakdown			Close
Rem Material ID TOP LED GR PLCC2 V 22769376	Price 611,775,752.84 EUR 🌾		
Club 222 EUR Production Material - Raw Material (Value Addect) Purchased part & services Adg Detere	- components, material processing and outsourcing Manufactur Add Cost component for Production Material - Raw Mat	ing Cost Calculation (Value Added) Amontization Logistic Packaging expandable terial (Value Added)	Packaging returnable Tools, fistures and prototypes
Cost component	Name •		Detailed M Total Raw Material
Cost comp	Cost group term	Initial value	€11,755,136.6222 EUR f x
4	Operation Number *	10 🗸	•
Total of Production Material - Raw Material (Value Added)	Item Type *	Metal, Cast	€11,755,136.6222 EUR
1 - 1 of 1 items	Raw Material Category*	Carbon Steel	
	Detailed Material Description *	4509 · 441 ~	

• Export to Excel your CBD template

Ariba Sourcing				Diana Avram 🛛 Help 🚽	Messages
< Go back to HELLA - TEST Dashboard				Desktop File Sync	
Cost breakdown				l	Close
Item Material ID TOP LED GR P-LCC2 V 72789376	Price €11,775,752.84 EUR 🕅			Export to E	xcel
€11,755,136.6222 EUR Production Material - Raw Material (Value Added) Add Delete	 Purchased part & services - components, material process	sing and outsourcing Manufacturing Cost Calculation	n (Value Added) Amor	rtization Logistic Pi	n Excel
			Search	n by cost compo Q	
Cost component	Operation Number*	Item Type*		Total Raw Material	
Cost comp	10	Metal, Cast		€11,755,136.6222 EUR ⊅́	c
∢ Total of Production Material - Raw Mate	erial (Value Added)			€11,755,136.6222 EU	▶ R
1 - 1 of 1 items	< 1	1 >			

 Copy and paste (in the exported excel file) the ID number +Cost Component + number format into each chapter where you want to fill value

Co	ру:						Pa	ste:					
					Γ	1	А	В	С	D	E	F	
	A	В	C	D			System Id	* Type	* Number	* Item Name	Descriptio		* Pa
1	System Id	* Type	* Number	* Item Na							n	Operation	num
2	Help And Optio	ons. Click on the +	sign on the	left for mo								Number	
6	Terms Help And	Options. Click or	the + sign	on the left j		1						activities of the	
	1690152165	Cost Group	1	Production		2	Help And Opt	tions. Click on the	+ sign on th	e left for more inj	ormation to	fill out the	cells
				Material -		6	Terms Help A	nd Options. Click a	on the + sig	n on the left for m	ore informa	tion to fill o	out the
13				Material (Added)			1690015431	Cost Group	1	Purchased part 8		Contractions of the	1. a b.
	1690152166	Cost Component	1.1	Production		13				services -			
L				Material -			1690152166	Cost Component	1.1				
				Material (14							1
14				Added)		35							
15						31							
•	Product	tion Material	- Raw Ma	Pur		٠	Prod	luction Material	- Raw Ma	Purchase	ed part &	services ·	

• In case you want to add a line in the same chapter you should just copy previous line and change the System ID number in a sequence (and also the *Number)

e.g. System ID:

1st row: generated System ID: 169015216**6**

2nd row: add + 1 on the generated System Id: 1690152166+ 1 = 169015216**7**

3rd row: add + 1 on the 2nd row System ID: 1690152167+1 = 1690152168

The same logic of the System ID creation must be followed & applied on all chapters.

	А	В	С					
	System Id	* Туре	* Number	* Iten				
1								
2	Help And Options. Click on the + sign on the left f							
6	Terms Help A	nd Options. Click c	on the + sign	on th				
	1690015431	Cost Group	1	Purch				
13				servic				
	1690152166	Cost Component	1 <u>.1</u>					
14								
15	16901521(7)	Cost Component	1(2)					

- You can then fill the content of each chapter you want to add a value for (all fields marked in red, needs to be filled!)
- For a chapter where you do not want to make any entries, you should just keep it blank and should not copy any ID or other values inside

	А	В	С	D	E	F	G	
1	System Id	* Туре	* Number	* Item Name	Descriptio n	* Operation Number	* Labor Rate	* Nu of oper
2	Help And Op	tions. Click on the	+ sign on th	e left for more inf	ormation to	fill out the a	ells	
6	Terms Help A	nd Options. Click	on the + sign	on the left for m	ore informa	tion to fill ou	it the term	s cells
13	1690015435	Cost Group	1	Manufacturing Cost Calculation (Value Added)				
14								
31								
32	Purch	nased part & se	ervices	Manufactu	iring Cost	Calculati	Am	ortiza

• After this is done, you can then save the excel and Import the template again into Ariba

- to import your CBD Excel file after completing it, please click on the Import from Excel button:

Ariba Sourcing				🗰 Company Settings 🛪 Diana Avram Help 🕶 Messages
< Go back to HELLA - TEST Dashboard				Desktop File Sync
Cost breakdown				Close
Item Ma TOP LED GR P-LCC2 V 72:	terial ID Price 269376 €11,775,752.84 EUR /	Śx		Export to Excel
E11.755.136.6222 EUR Production Material - Raw Material (Value Added) Add Delete	 Purchased part & services - components, material processing and outsour	roing Manufacturing Cost Calculation (Value Add	ed) Amortization Logistic Packaging expandable	Packaging returnable Tools, fotures and prototypes Search by cost compo Q
Cost component	Operation Number *	Item Type*	Raw Material Category*	Detailed M Total Raw Material
Cost comp	10	Metal, Cast	Carbon Steel	€11,755,136.6222 EUR <i>∱</i> x
◀ Total of Production Material - Raw Material -	erial (Value Added)			€11,755,136.6222 EUR
1 - 1 of 1 items		< 1 >		

- Browse and Upload your CBD Excel template:

Item	Material ID	Price						
TOP LED GR P-LCC2 V	72789376	€11,775,752.84 EUR ∕X						
611.755.136.6222 EUR Production Material - Raw	Material (Value Added)	61.255.3125 EUR Purchased part & services - components, material processi	ng and outsourcing	 Manufacturing Cost Calculation	(Value Added)	Amortization L	ogistic P	ackaging
Add Delete							Search b	y cost cor
Cost compone	ent	Operation Number*		Item Type*		Raw Mate	si	
Cost comp		10		Metal, Cast			Ci	€11.7
4								
Total of Productio	n Material - Raw Mate	rial (Value Added)						€11,7
1 - 1 of 1 items		Import cost breakdown						
		Choos	e a file for Upload	Browse				
					Unload	Const		

Ariba Sourcing	📰 Company Settings 🕶 Diana Avram Help 🕶 Messages
< Go back to HELLA - TEST Dashboard	Desktop File Sync
Cost breakdown	Close
Rem Material ID Price Visur response has been imported successfully. x TOP-LED GR P-LCC2 V 72769376 C11,775,752.44 EVR /*	5) (9 ×
EL1255.128.6222 EUR Production Material (Value Added) EL255.3225 EUR Production Material Area Material (Value Added) Furthated part & services - components, material processing and outsourcing Manufacturing Cost Calculation (Value Added) Furthated part & services - components, material processing and outsourcing	Packaging returnable Tools, flutures and prototypes
No data to view	
< Total of Production Material - Raw Material (Value Added)	÷

• After template is successfully imported you need to make sure that formulas for each chapter have been calculated. Even though, you do not want to fill a specific chapter, you should enter at least a 0 or even a 1 to let the formula calculate.

e.g.: If no value is displayed on the Tool, fixtures and prototypes section, you have the possibility to manually adjust the data by clicking on the required section:

-add Cost component for	Tool, fixtures and prototypes	using Add button if no	value is displayed
O ant has also as a			

COSI	Dieakdown							
	Item	Material ID	Price					a
	TOP LED GR P-LCC2 V	72789376	€11,775,752.84 EUR 🎊					
	© 11,755,136.6222 EUR Production Material - Raw Material (Value Added)	€1,255.3125 EUR) Purchased part & services - components, materi	al processing and outsourcing	 Manufacturing Cost Calculation (Value Added)	Amortization Logistic	 Packaging expandable	 Packaging returnable	Tools, fixtures and prototypes
	Add Delete						Search I	by cost compo Q
	Cost component	Part Number*		Tool Description *	Tool Type *		Location (P	Total Tool Cost
	4							•
	Total of Tools, fixtures and prototype	25						

-the following page will be displayed, and you will have the possibility to manually fill in the required values All mandatory fields are marked with *

me *	
Cost group term	Initial value
Part Number*	
Tool Description *	
Tool Type *	
Location (Production) *	Select a value 🗸
Number of operations *	
Number of cavities *	
Tool Leadtime (Weeks) *	
PPAP Leadtime (Weeks)*	
Darian Cart *	FLID

In the chapter "*Manufacturing Cost Calculation (Value Added)*": Please make sure, even in case you do not have anything to fill here, the mandatory fields (marked with a star*) should at least have a value of 0,00 inside. Important!!!: Even when you have no content to fill, in the fields "*OE_Working days/year*", "*OE_Shifts/day*", "*OE_Hours/shift*", "*MBR_Useful life of machine in years*", "*Parts/ cycle*", "*Line utilization percentage*", "*Manufacturing lot size*", "*Setup time per lot (hours)*" and "*Scrap in* %" the minimum value by the supplier to fill should have *minimum a value of 1*, in order to calculate the formular for "*Total Manufacturing cost per piece*" correctly.

Add Cast component for Manufacturing Cast (aleulation Ofalue Added)							
Add Cost component for mandiacturing Cost C	acculation (value Added)		Add Cost component for Manufacturing Cost Calculation	n (Value Added)		Add Cost component for Manufacturing Cost	Calculation (Value Added)	
Name *			Name*			Name *		
Cost group term	Initial value		Cost group term	Initial value		Cost group term	Initial value	
OE_Working days/ year*	1		MBR_Useful life of machine in years *	1		Partsi cycle *	1	
OE_Shifts/ day *	1		MBR_Calculated Machine depreciation per year	/×		Parts/ Hour (@OEE)	ŕ×	
OE_Hours/ shift*	1		MBR_Interest rate of capital *	0	96	Line utilization percentage *	0	%
OE_Breaks/Shift *	0		MBR_Calculated Interest Cost per year	f×		Manufacturing lot size *	1	
OE_Break Duration (minutes) *	0		MBR_Machine insurance cost per year *	0	EUR	Setup time per lot (hours)*	1	
OE_Lunches/ shift *	0		MBR_Machine maintenance costs per year \star	0	EUR	Scrap in %*	0	%
OE_Lunch Duration (Minutes) *	0		MBR_Energy/ Usility cost per year *	0	EUR	Labour Cost per piece	¢×.	
OE_Additional Downtime (Minutes) *	0		MBR_Floor / Area cost per year *	0	EUR	Machine cost per piece	f×	
			MBR Facility Indirect Labour Cost per Year	n	FUR	Setup cost per piece	fx	
		Add Cancel			Add Cancel			Add Cancel

In the chapter "*Amortization*": Please make sure, even in case you do not have anything to fill here, the mandatory fields (marked with a star*) should at least have a value of 0,00 inside.

Important!!!: Even when you have no content to fill, the field "*Allocation Volume*" should have *minimum a value of 1*, in order to calculate the formular for "*Allocation per part*" correctly.

€11,755,136.6222 EUR Production Material - Raw Material (Value Added)	€1,255.3125 E Purchased par	UR t & services - components, material processing and outsourci	ng Manufacturing Cost Calculation (Value Added)	€0.00 Amortization Logistic	 Packaging expandab	le Packaging returnable Tools, >
Add Delete						Search by cost compo Q
Cost component	ation Type	Allocation Description	Allocation Sum		Allocation Volume	Allocation per part
test test	Tooling	test	€0.00 EUR		1	€0.0000 EUR ∱x
4						Þ
Total of Amortization						€0.00

In the chapter "*Logistic*": Please make sure, even in case you do not have anything to fill here, the mandatory fields (marked with a star*) should at least have a value of 0,00 inside.

Important!!!: Even when you have no content to fill, the field "*Parts per box*", "*Boxes per pallet*" and "*Pallet per truck*" should have *minimum a value of 1*, in order to calculate the formular for "*Total Logistic cost per pc*" correctly.

omponents, material processing and outsourcing	Manufacturing Cost Calculation (Value Added)	€0.0000 EUR Amortization	€0.0000 EUR Logistic
Add Cost component for Logistic			
Name *			
Cost group term	Initial value		
Parts per box *	1		
Boxes per pallet *	1		
Pallet per truck *	1		
Parts per truck	f×		
Truck cost *	0	E	EUR
Transportation Unit price	f×		
3rd Party Warehouse / Dutys Description *	0		
3rd Party Warehouse / Dutys Unit Price 🖈	0	E	EUR
Tatal I aditio cast nor no	6		

In the chapter "*Packaging expandable*": Please make sure, even in case you do not have anything to fill here, the mandatory fields (marked with a star*) should at least have a value of 0,00 inside.

Important!!!: Even when you have no content to fill, the field "Quantity" should have minimum a value of 1, in order to calculate the formular for "Cost expandable" correctly.

€ P	11,755,136.6222 EUR roduction Material - Raw Material (Value Added)	€1,255.3125 EUR Purchased part &	services - components, material processing and outsourc	 ing Manufacturing Cost Calculation (Value Added)	€0.0000 EUR Amortization	€0.0000 EUR Logistic	€0.0000 EUR Packaging expandable	Packaging returnable
	Add Delete						Sea	rch by cost compo Q
	Cost component	Width*	Height*	Cost per unit*			Quantity*	Cost expandable
	Test	0	0	€0.0000 EUR			1 each	€0.0000 EUR ∱x
								•
L	Total of Packaging expandable							€0.0000 EUR

In the chapter "*Packaging returnable*": Please make sure, even in case you do not have anything to fill here, the mandatory fields (marked with a star*) should at least have a value of 0,00 inside.

Important¹!!: Even when you have no content to fill, the field "*Quantity*" should have *minimum a value of 1*, in order to calculate the formular for "*Cost returnable*" correctly.

¢: Pi	11,755,136.6 roduction Ma	5222 EUR aterial - Raw Material (Value Added)	€1,255.3125 E Purchased par	UR t & services - components, material processing and outsou	urcing Manufacturing Cost Calculation (Value Added	©0.0000 EUR Amortization	€0.0000 EUR Logistic	€0.0000 EUR Packaging expandab	e C0.0000 EUR >
	Add	Delete						Sec	arch by cost compo Q
	c	Cost component	Width*	Height*	Cost per unit*			Quantity*	Cost returnable
	Tr	est	0	0	€0.0000 EUR			1 each	€0.0000 EUR <i>f</i> ×
	•								•
	Total of	Packaging returnable							€0.0000 EUR

Double check, if everything is filled correctly

In case you have filled all mandatory fields correctly, in the header above each chapter, there should be a value calculated, at least with 0,00 EUR value. In case you see 3 dots (...) instead of a value, there is an entry missing. Please go back to the chapter and review your entries.

03 EUR ©0.15 EUR nortization Production Material - Raw Material (V	€5.50 EUR alue Added) Purchased part & services	- components, material processing and outsourcing	€0.19 EUR Manufacturing Cost Calculation (Value Added)	€44,348.00 EUR Tools, fixtures and prototypes
Add Delete			Search	n by cost compo Q
Cost component	Allocation Description	Allocation Sum	Allocation Volume	Allocation per part
Cost component for Amortization		€12,000.00 EUR	346,940	€0.03 EUR <i>fx</i>
Total of Amortization				€0.03 EUR
1 - 1 of 1 items		< 1 }		

• Submit the quotation

Once you filled in all your data for the quotation press the button "Update Totals" the formulas and the productivity should be calculated:

	Productivity offering year 3:				3%	396
	Productivity offering year 4:				396	396
	Productivity offering year 5:				0%	096
	Productivity offering year 6:				0%	096
Productivity offering Year 7: Productivity offering Year 8: Productivity offering Year 9: Productivity offering Year 10: Year 1 Productivity price with exp packing: Year 2 Productivity price with exp packing:					0%	096
					0%	O 96
					0%	O 96
					0%	O 96
					€5.8751 EUR <i>Fx</i>	€5.3641 EUR <i>Fx</i>
					€5.6988 EUR <i>Fx</i>	€5.2032 EUR <i>Fx</i>
Year 3 Pr	roductivity price with exp. packing:				€5.5279 EUR <i>Fx</i>	€5.0471 EUR <i>Fx</i> ✓
Year 4 P	Productivity price with exp packing:				€5.3620 EUR <i>Fx</i>	€4.8957 EUR <i>Fx</i> ✓
Year 5 P	Productivity price with exp packing:				€5.3620 EUR <i>Fx</i>	€4.8957 EUR <i>Fx</i>
Year 6 P	Productivity price with exp packing:				€5.3620 EUR <i>Fx</i>	€4.8957 EUR <i>Fx</i>
Year 7 P	Productivity price with exp packing:				€5.3620 EUR <i>Fx</i>	€4.8957 EUR <i>Fx</i>
Year 8 P	Productivity price with exp packing:				€5.3620 EUR <i>Fx</i> ✓	€4.8957 EUR <i>Fx</i>
nt Messages ponse History ponse Team	Your response to the p	rerequisites has been submitted.				
Checklist	All Content		_	_		
1. Review Event Deta	ails Name 1		✓ Submit this response	onse?		
2. Review and Accep Prerequisites	n -		Click OK to submit.	tivity price with exp packing	ng: €4.6209 EUR	
3. Select Lots/Line Ite	ems		ОК Са	incel tivity price with exp packin idable packing over lifetin	ng: €4,6209 EUR ne: €4.9937 EUR	
4. Submit Response			Year	1 Productivity price with returnable packing	ng: €5.4358 EUR	

• The following message will be displayed, and you will be informed that your quotation was successfully submitted:

Event Messages Response History Response Team	✓ Your response has been submitted. Thank you for participating in the event.

- An email notification will be sent to Hella informing the Project Owner the response to the RFQ was submitted
- o Note: Hella might be asking you for a new quotation after the internal analysis.

	Doc659324268 - RFQ GL				
Andreea Mistorica <s4system-prodeu+hella-s-t.doc659324268@eusmtp.ariba.com></s4system-prodeu+hella-s-t.doc659324268@eusmtp.ariba.com>			(K) Reply All	→ Forward	
	To Iorga, Laura Mhaela			Thu 5/13/2021	9.31 AA
	() Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.				
	HELLA TEST				
	HELLA- TEST				
	Price too hich, please cuote again				
	- 1986 Silve Brooken diance allows				
	You are receiving this email because your customer, HELLA - TEST, has identified you as the appropriate contact for this correspondence, if you are not the correct centact, preser contact HELLA - TEST.				
	HELLA - TEIST sourcing site, Event Decklob124268 RFQ CE, Realm. hella-6-7, Message ID MSG40877867, CRX.tmm				
	Offices Data Policy Contact Un Casilioner Bapport				

In case you receive a notification to quote again, log into Ariba and click on "Revise Response" button.