

Hella Group *Overview*

Lippstadt, January 2010



***Ideen für das
Auto der Zukunft***

Hella Group

Hella at a glance



Key Facts

- Partner of the automotive industry and the aftermarket for over 100 years
- Independent family-owned company
- Approximately 23,000 employees at 70 locations in more than 30 countries
- Turnover of € 3.3 bn FY 2008/09
- One of the Top 50 automotive suppliers in the world and one of the 100 largest German industrial companies

Business Segments

Original Equipment



Aftermarket



Lighting

- Headlamps
- Signal Lamps
- Interior Lighting
- Lighting Electronics
- Frond-end Modules*

Turnover: € 1.5 bn

Electronics

- Body Electronics
- Energy Management
- Driver Assistance Systems
- Components
- Climate Control*
- E/E-Architectures*

Turnover: € 0.9 bn

Worldwide Sales Organization

Product focus on:

- Lighting
- Electrics
- Electronics
- Thermal Management

Service focus on:

- Sales Support
- Technical Service

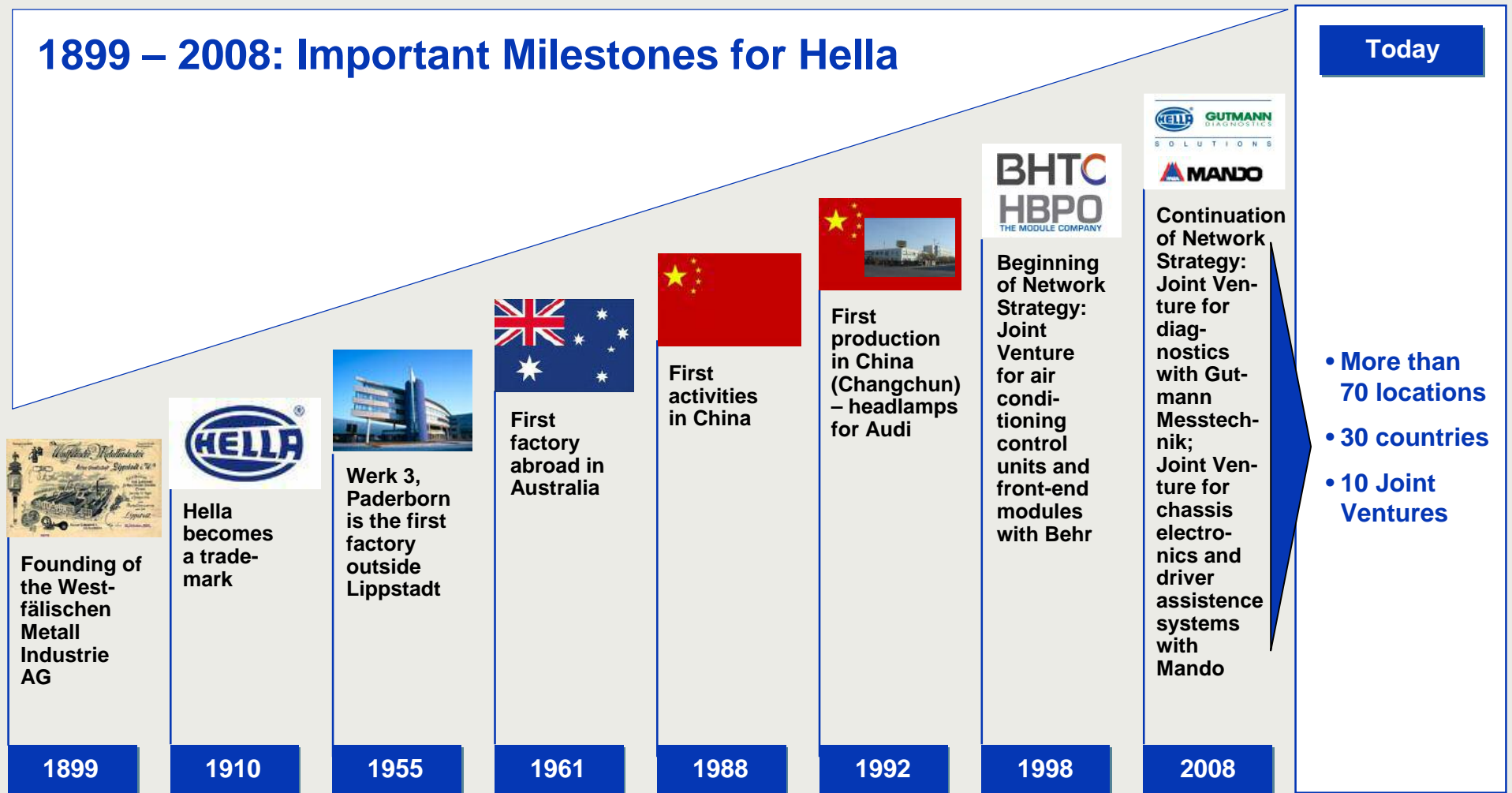
Turnover: € 0.9 bn

* Joint Venture



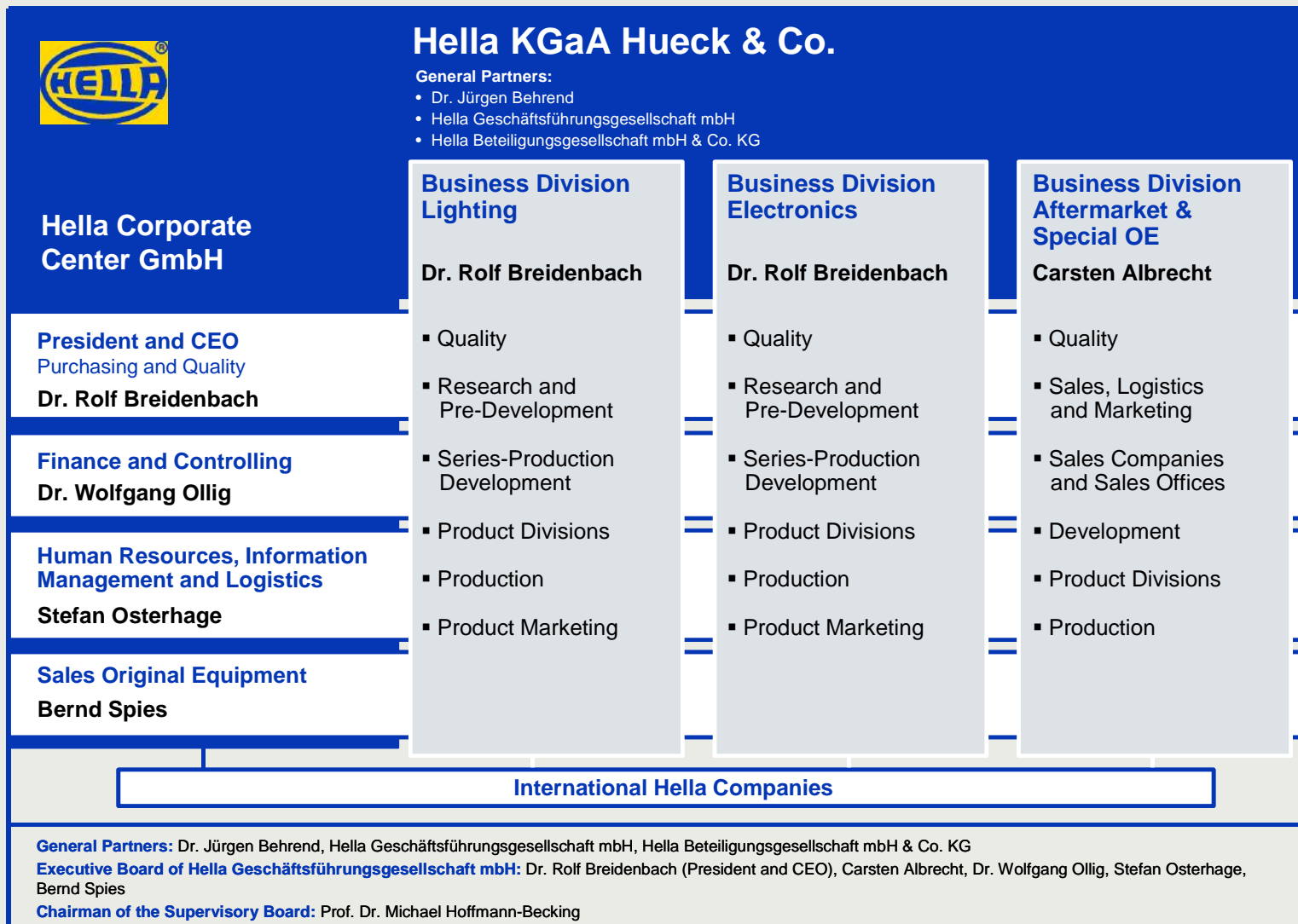
Hella Group History

1899 – 2008: Important Milestones for Hella



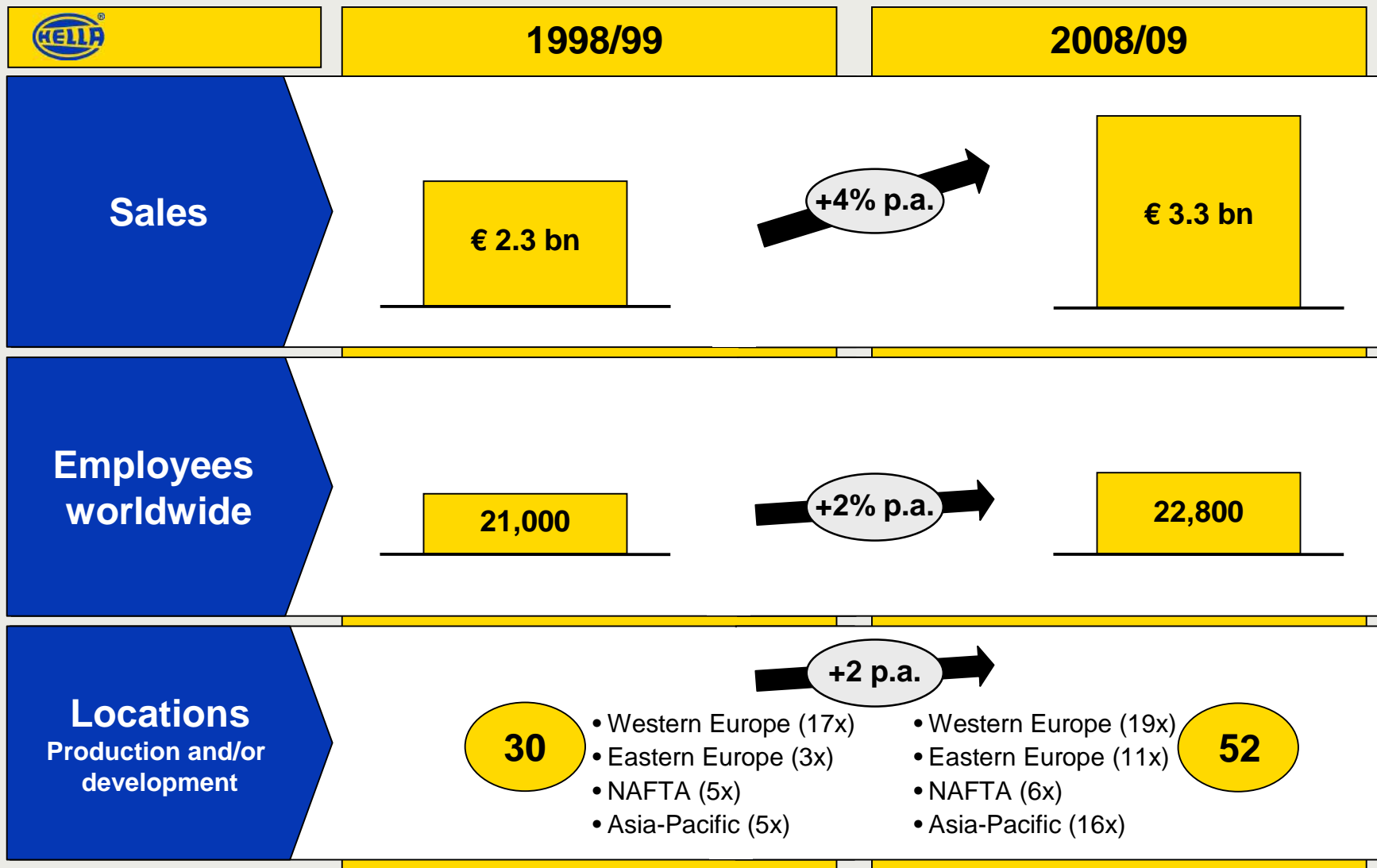
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Corporate Structure




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Long-term Business Development FY 1998/99 – FY 2008/09



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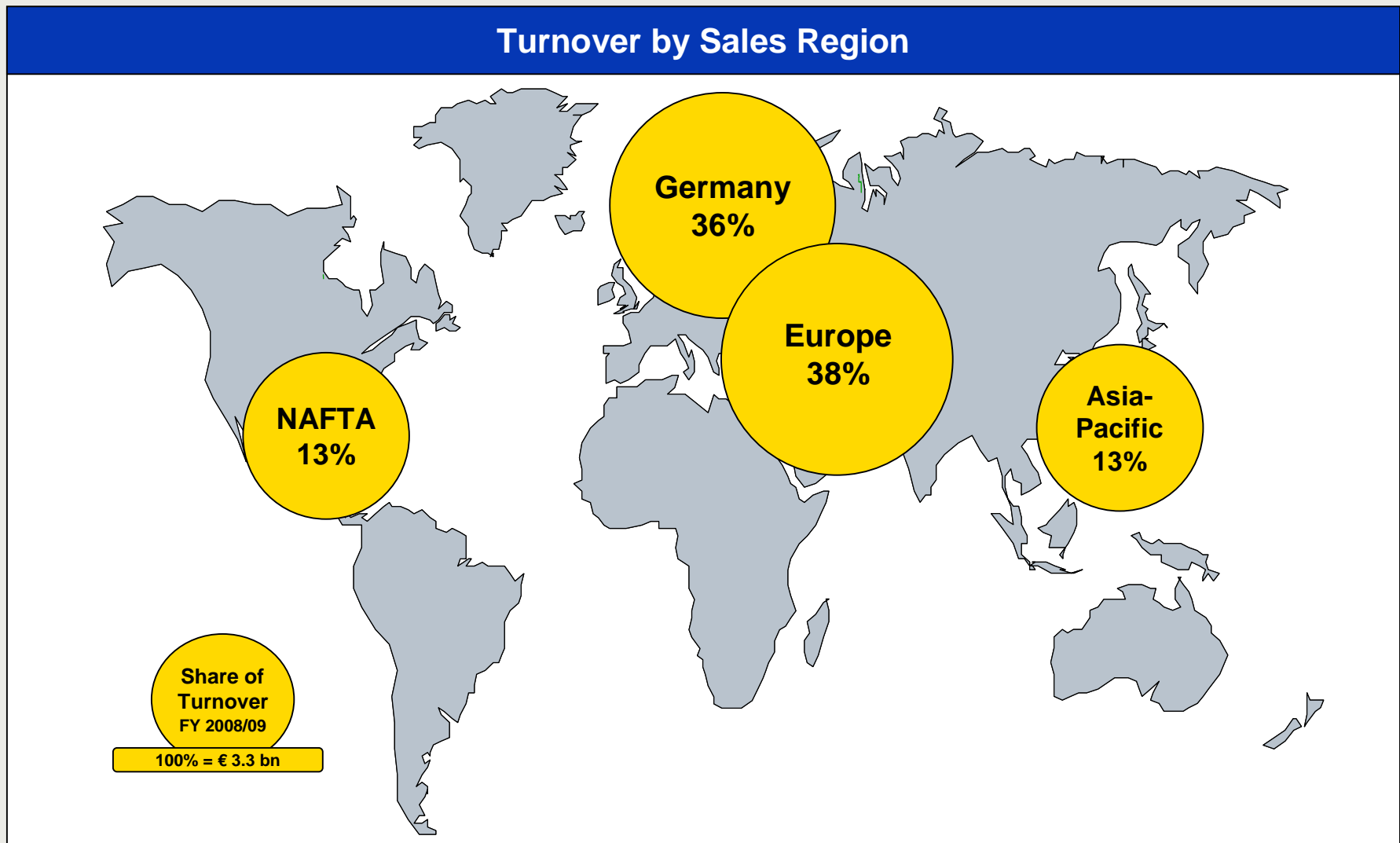
Business Development FY 2007/08 – FY 2008/09

 Hella Group Key Figures	Fiscal Year 2007/08	Fiscal Year 2008/09
Turnover	€ 3.9 bn	€ 3.3 bn
EBIT	€ 233 m	€ 49 m
Research & Development Expenditure	€ 310 m	€ 306 m
Employees	24,736	22,847



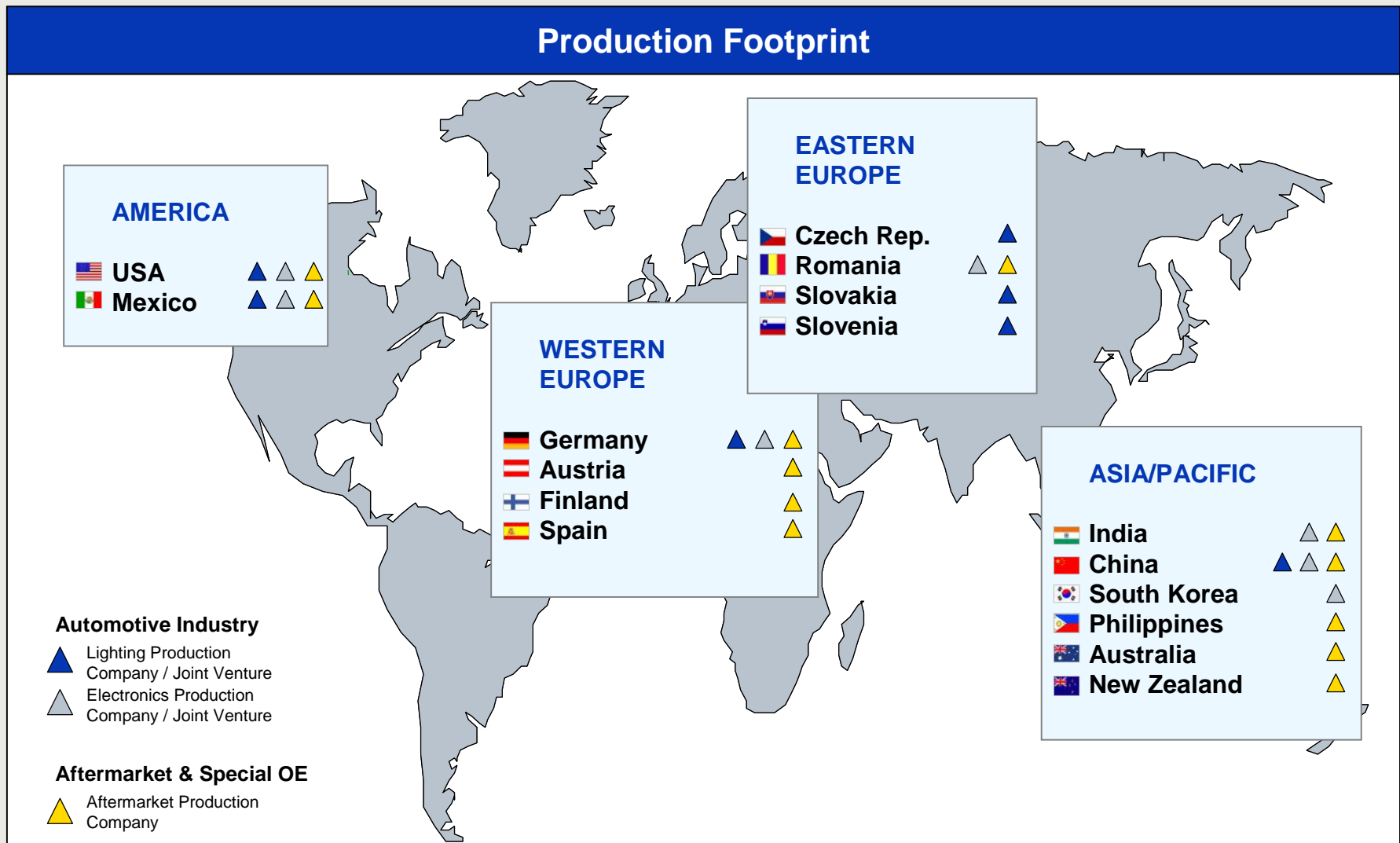
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Turnover by Regions



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Global Production Footprint



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Global Development Network

